



The Monosuisse Group, with production sites in Switzerland, Germany, Romania, Poland and Mexico, is one of the world's leading manufacturers of a wide range of monofilament yarns for industrial applications. Our high quality products are perfectly suited for the production of filtration fabrics, conveyor belts, braids and 3D fabrics as well as for paper machine clothing. Our product portfolio also includes high-tenacity multifilament yarns for technical applications in the automotive and aeronautics sectors.



To further expand the PMC market (paper machine clothing), we are looking for a competent, ambitious and confident

Sales Manager PMC (m/f)

You are responsible for the **commercial and technical support of international customers**, help develop and establish business relationships with them and manage the entire **B2B sales process** from forecasting to actual product delivery to key accounts. You support customers in technology issues and lead technical projects to evaluate customer needs.

You assist in the **preparation of strategy and development plans** for the Monosuisse Group.

This position requires a degree as an **engineer** in **textile or chemical technology**. You have market knowledge of technical fibers and fabrics and have worked for at least 3 years as a **sales manager** or in a relevant position in a production company (**PMC market**). You have special skills in presentation, communication and negotiation techniques and speak excellent **English and German**. In addition to technical skills, we expect a personality with healthy assertiveness and a high level of commitment.

We are seeking a sales professional with a lot of personal dedication and initiative who appreciates long-term perspectives within a growth-oriented company. We offer a diversified job and flexible working conditions.

Did we raise your interest as a sales enthusiastic professional? Then we look forward to receiving your written application to personal@monosuisse.com.

Contact through employment agencies and/or headhunters is not welcomed for this position.

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